

# News Briefs

Newsletter of the Architectural Woodwork Institute

## NEW AWI MEMBERS

### MANUFACTURING

**Alpine Woodworks, Inc.**  
Salem, MA

**Architectural Millwork of St. Louis**  
St. Louis, MO

**Calek's General Services Inc.**  
Lake Worth, FL

**Crowe's Cabinets, Inc.**  
Lowellville, OH

**CW Custom Cabinets & Millwork**  
Baton Rouge, LA

**Group Three Inc.**  
Wilmington, DE

**Lemons Millwork**  
Albany, OR

**Millwork Solutions Inc.**  
Seward, PA

**Randall Cabinetry**  
Middleton, WI

**Ridge Cabinet & Showcase, Inc.**  
Rochester, NY

**Serenity House Cabinets**  
Floyd, VA

**St. Louis WoodWorks**  
St. Louis, MO

### SUPPLIERS

**JC Wood Finishing**  
Addison, IL ■

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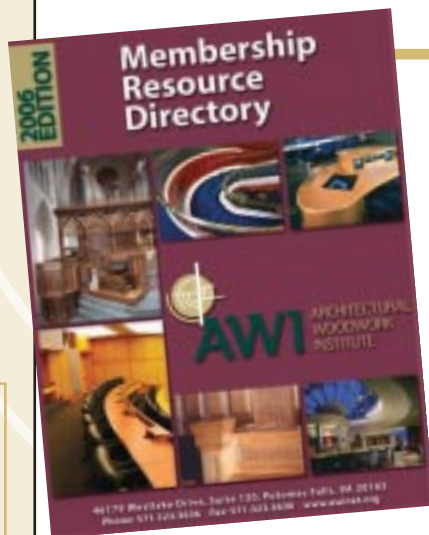
## And Now For Something Completely Different...

On June 20-24, 2006 for the first time in the 53-year history of AWI we are offering over 700 seats in 17 different courses, clinics, seminars and workshops. The Summer 2006 Career and Technology Education Week (CATE) is focused on the shop side of the door, while still presenting the traditional core programs in Project Management and Estimating for woodworkers.

The Pennsylvania College of Technology, the AWI Pennsylvania Chapter, and the Architectural Woodwork Institute of Lifelong Learning (AWILL) have combined forces to create this historic event.

CATE participants can choose from classes in finishing; computer drafting; moulder knife grinding, set-up, and operation; polyester coatings; quality management; finish repair and touch-up; color matching; UV coatings; estimating; safety; abrasives; and project management.

All classes are combined with sawmill tours, cabinet plant tours, and a flush door plant tour. Not sure which session is right for you? Full details about each class, clinic, lab and plant tour are available at <http://homepage.mac.com/gheuer212/summer/>. Check it also for the latest updates and registration information. ■



## AWI Releases "Who's Who" Directory

Filled with contact information for nearly 1,300 AWI Manufacturing & Supplier Members, the 2006 *AWI Membership Resource Directory* takes its bow in early May, 2006. A copy of the jam-packed directory is being mailed to all AWI Members (Manufacturing, Supplier, and Affiliate Design Professionals).

Each year, approximately 3,000 copies are distributed by AWI and used as a year-long resource for finding prospective woodwork manufacturers and industry suppliers, connecting with other woodworkers, and for locating new business partners.

AWI thanks all of our 2006 MRD sponsors and advertisers and encourages all AWI members to consider building business relationships with AWI supporters.

The directory contains a new feature this year that identifies the longevity of AWI membership. That information will identify your long-standing affiliation with the premier representative of the architectural woodwork industry. ■



## Members Tap into AWI Individual/Group Leadership Training

The AWI Spring Leadership Conference and Plant Tours, April 5-8, 2006, brought together AWI chapter leaders, Board of Directors members, Development Council representatives and others for business and leadership learning at the National Conference Center in Lansdowne, VA.

Workshop sessions and AWI Plant Tours were supplemented by a working session of the Development Council and a special meeting of the AWI membership. The latter meeting resulted in the passage of bylaws amendments largely focused on governance refinements that allow for more efficient administration.

Take a photo tour below to see some of the highlights of the conference. ■



*Craig Johnson (standing, in fishing gear) of Principle Fixture & Millwork kicked off the Friday morning opening session by focusing on group leadership skills for family, business and community success.*

*(Middle Left) AWI members visited Specified Woodworking Corporation of Laurel, MD where they not only toured the company's plant but also attended a presentation about the company's operations.*

*(Middle Right) During the Friday AWI Chapter Leadership program, members formed chapter teams and brainstormed about their annual action plan as well as the goals that guide their chapter programs for the year. Kimberly Haynes (left) points to the treats to help boost their brain power.*



*Energetic keynoter and workshop presenter Ed Penney challenged attendees to examine a performance coaching model he introduced during a "Coaching for Results" session.*



*Garry Astles (standing) of Northway Industries participates in a "mock" chapter session during the AWI Leadership Link Banquet.*

## Stuck on You... AWILL Announces Adhesives Clinic

The packed program of practical workshops, clinics, labs and plant tours scheduled during Summer Career and Technology Education Week (CATE) has been expanded to include an Adhesives Clinic. Sponsored by Fessenden Hall, a Pennsylvania distributor, the clinic will be presented on the morning of Wednesday, June 21 and repeated on Thursday, June 22, 2006. Topics will include PVA glues, Urea adhesives, and a special section on Contact adhesives.

Summer 2006 CATE Week is planned for June 20-24, 2006 at Penn College of Technology in Williamsport, PA. For full details about the 17 sessions conducted by AWI faculty and other authorities, visit <http://homepage.mac.com/gheuer212/summer/>. You'll find full course descriptions and a list of AWILL faculty and other authorities who will be presenters at the upcoming education forum.

Enclosed with this issue of *AWI NewsBriefs* you'll find a revised registration form, updated since release in your AWI April mail pack, as well as a revised Summer CATE brochure. Use the enclosed campus map of Penn College of Technology to find your way around PCT. And, register for Summer 2006 CATE early – early bird discounted fees are only in effect until May 26, 2006, when prices increase by 55%.

When AWI sets up shop June 20-24, you need to be there! ■

## Industry News

### Getting Ready for IWF 2006: AWI Offers Housing/Registration Options

The International Woodworking Machinery & Furniture Supply Fair-USA® will be the focal point for the industries' top management as they seek answers to global competition, skilled labor, mass customization, raw materials, increased production, and improved profits. IWF 2006 will be held August 23-26, 2006 in Atlanta, GA.

IWF is sponsored by American Home Furnishings Alliance (AHFA), Wood Machinery Manufacturers of America (WMMA), and Woodworking Machinery Industry Association (WMIA). For more information about the International Woodworking Machinery and Furniture Supply Fair-USA®, visit [www.iwf2006.com](http://www.iwf2006.com), e-mail [iwf@iwfatlanta.com](mailto:iwf@iwfatlanta.com) or call 404.693.8333.

AWI has arranged for a block of hotel rooms at the Hyatt Regency Atlanta. To secure accommodations at the special rate, use the AWI-IWF registration form. You can also register for IWF 2006 and receive your official badge by mail by using the special AWI-IWF 2006 Advance Registration Form. Visit [www.awinet.org](http://www.awinet.org), "AWI Calendar" section at the top of the home page. ■

## In the Field... Member Company News

A new **Stiles Education** Grant Resource Library has been developed to provide useful information for woodworking companies with limited training budgets. In an effort to keep the wood industry thriving and to assist with the retention of skilled labor, federal and state funds have been set aside through grants. Grants have been awarded for as little as \$1,000 and as much as \$50,000. Stiles Education is a recognized IACET (International Association for Continuing Education and Training) certified training facility. To find out more about Workforce Training and Retention Grants or training through Stiles Education, contact Martha Dahl at [mdahl@stilesmachinery.com](mailto:mdahl@stilesmachinery.com) or call 616.698.7501 ext. 1237.



David Brooks



Steve Williams

**Stiles Machinery Inc.** (AWI Supper Member since 1996) has appointed two new district managers. David Brooks has been named the company's new District Sales Manager, for Stiles' dealer partner Brooks Machinery of Georgia, in its South East Region (Georgia, Alabama, and North Florida). Brooks has over seven years of industry experience as a sales representative for panel saws and other CNC machinery. Steve Williams also has joined the company as new District Sales Manager for Stiles' dealer partner John G. Weber Company of Wisconsin. Williams has been in the woodworking industry for over 10 years, most recently as a sales representative with a large hardware distributor.

For a long time, the moulder market has been characterized by minor improvements, says the **Weinig Group** (AWI Supplier Member since 1984). Now, Weinig has achieved a decisive technological leap with its new Powermat generation. The main feature is the new HSK tooling, developed and patented by Weinig. The Powermat product range allows plants of all sizes to adopt this new technology and benefit from its enormous advantages. For more information, visit [www.weinigusa.com](http://www.weinigusa.com). ■



## NEW QCP PARTICIPANTS

Welcome to the AWI Quality Certification Program (QCP). AWI congratulates these new participants and commends their desire for maintaining the highest quality workmanship not only by complying with the *Quality Standards Illustrated* but also by seeking certification of their projects. Visit [www.awiqcp.org](http://www.awiqcp.org) for more information about QCP or call the offices toll-free at 1.800.449.8811.

### American Wood Products, Inc.

North Haven, CT  
Date Certified: 3/31/2006  
Level: Premium Grade  
Sections: 300, 400, 600 and 1500-1700

### Artone Manufacturing Company, Inc.

Jamestown, NY  
Date Certified: 4/11/2006  
Level: Premium Grade  
Sections: 400, 600 and 1600

### Emidio Woodworking & Sons, Inc.

Newington, CT  
Date Certified: 2/27/2006  
Level: Premium Grade  
Sections: 300-800 and 1500

### Commercial Custom Cabinet, Inc.

Richmond, VA  
Date Certified: 3/21/2006  
Level: Premium Grade  
Sections: 300-500, 900, and 1400-1700

### Himmel Hardware and Cabinets, Inc.

Prairieville, LA  
Date Certified: 3/15/2006  
Level: Premium Grade  
Sections: 300 and 400

### Horizon Millwork, Inc.

Livonia, MI  
Date Certified: 4/7/2006  
Level: Premium Grade  
Sections: 300-600 and 1500-1700

### Oshkosh Architectural Door Company

Oshkosh, WI  
Date Certified: 3/2/2006  
Level: Premium Grade  
Sections: 1300 and 1500

### Sidereal Studios Custom Cabinets & Millwork

Brooklyn, NY  
Date Certified: 4/19/2006  
Level: Premium Grade  
Sections: 400-600, 900, 1300, 1500 and 1700

### Texas Woodwork Interiors

Houston, TX  
Date Certified: 4/18/2006  
Level: Premium Grade  
Sections: 300-700, 900, 1600 and 1700

### Zavarella Woodworking, Inc.

Newington, CT  
Date Certified: 3/31/2006  
Level: Premium Grade  
Sections: 300-600, 900, and 1500-1700 ■

## 2006 AWI Sponsors

AWI members extend sincere appreciation to all these 2006 Sponsors for their support. Contributions from the 2006 AWI Sponsors help fund programs and services that benefit all AWI members. We encourage all AWI members to support these 2006 Sponsors whenever a need arises for their services. ■



Sustaining Sponsor:

**stiles**

Major Sponsors:



Level 2 Sponsors:



Level 4 Sponsor:



## QCP Foresees Solid Growth in 2006

Based on solid renewals and increasing interest from applicant firms, the Quality Certification Program (QCP) anticipates solid growth in 2006. The 2006 QCP renewal period ended on a high note with 91% of QCP participants renewing through 2006. Renewals for all QCP participating firms were due February 1. Additionally, the QCP currently has 48 applicants – the highest number in history. ■

*Quality Standards Illustrated, 8th Edition, Version 2.0* is available for ordering online at [www.awinet.org](http://www.awinet.org) or by calling 1.800.210.7893 toll free.

If you don't have this updated version, order a copy today!