

News Briefs

Newsletter of the Architectural Woodwork Institute

NEW AWI MEMBERS

MANUFACTURING

Allan Commercial Millwork
Garland, TX

Aria Custom Cabinetry
Rochester Hills, MI

Brownco Construction Company
Rowlett, TX

Buffalo Architectural Woodwork
Houston, TX

Casework, Inc.
North Kansas City, MO

Colonial Millworks of Baton Rouge
Baton Rouge, LA

Diversified Woodcrafts Inc.
Suring, WI

Stidham Cabinet, Inc.
Corbin, KY

SUPPLIERS

Art for Everyday
Buffalo, NY

Colorspec Coatings International Inc.
Holbrook, NY

GUHDO USA Inc.
Marietta, GA ■

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45 AWI Manufacturing Members Honored with Safety Awards

Participation grew in the 2006 Annual Safety Awards Program co-sponsored by AWI and its insurance safety partner CNA. Out of 71 AWI Manufacturing Members that submitted data, 45 companies received at least one award. Two companies received three awards.

AWI and CNA congratulate the honorees for their shop and jobsite safety records. Their commitment to a safe working environment is commendable and reflects the importance of safety to management and all members of their woodworker teams. All recipients will be honored on October 7, 2006 during a Safety Awards Breakfast at the AWI 54th Annual Celebration in New Orleans. Members are invited to participate in the festivities.

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Industry Skills Standards Conceptual Strategic Plan Developed



On June 30, the Skills Standards Summit II meeting was held at the AWI National Office. A draft conceptual strategic plan framework was developed and included details about how the Secondary Wood Manufacturing Industry Skills Standards would be organized, operated, governed and funded.

All secondary forest products industry shareholders were invited to review the Draft Conceptual Framework in a recent edition of *AWI e-briefs*. AWI members were encouraged to provide

inputs and feedback to enable AWI to further refine the document. Members may view the draft documents on D.J. Case web site at djcase.com/skillsstandards/results.htm. The open comment period ended on July 25, 2006.

The USDA Forest Service awarded AWI with a Cooperative Agreement in 2004 that will be used to assess the potential for development and implementation of National Wood Manufacturing Industry Skills Standards. The Forest Service will evaluate the potential for a successful National Wood Manufacturing Industry Skills Standards program after reviewing AWI's final assessment report. The agency then will determine if an appropriate federal role exists to fund the actual development of such standards as well as initial efforts to organize, operate, and govern the program.

According to the USDA Forest Service's Wood Education and Resource Center, the project was initiated as a result of meetings held with industry representatives and woodworking educators concerned about the long-term competitiveness of the wood industry. Other industries which

(Continued on page 3)

AWI "ANNUAL CELEBRATION" WORKSHOPS AIMED AT SHOP PERSONNEL & MANAGEMENT

What's new and unique about the AWI 54th Annual Celebration, October 5-7, 2006 in New Orleans? Apart from the venue itself, major programming changes have been made to expand the traditional AWI audience from prior conventions. With a celebratory theme of "Proud History, A Stronger Future," AWI has completely revamped its annual gathering of members. If you've never attended an AWI convention, this is one you won't want to miss!

City Attractions

In addition to the sights and sights that are unique to the French Quarter, several AWI tours are built into the program and include a French Quarter Walking Tour, a Super City Tour & Culinary Institute Cooking Class, and a tour of the Houmas House. Sign up early; space is limited.

For the sports-minded, there are Golf and Sporting Clays Tournaments, both on Wednesday, October 4 for those arriving early for a little R&R.

Selected AWI events will be held in New Orleans' landmarks, such as the Memorial & Recognition Dinner (formerly Industry Reception) on Thursday, October 5 at the D-Day Museum and the Product Fair on Friday, October 6 at the historic Foundry in the warehouse district. The final social event will bring members together for a festive and musical "Second Line Parade" through the city to the Riverboat Creole Queen where the final banquet will be held on Saturday, October 7.

Registration

Registration opened last month and members are already signing up. Make sure you make arrangements for hotel accommodations by September 1, 2006 at one of the two reasonably priced hotels AWI contracted – the Doubletree Hotel New Orleans and the Best Western St. Christopher Hotel. Rooms promise to sell out quickly within the AWI block. Toll-free telephone numbers are posted in the Annual Celebration brochure which was mailed to each AWI member in July or it may be downloaded from the AWI web site.

To register for the 54th AWI Annual Celebration, visit www.awinet.org and click the online Event Registration button. AWI encourages celebration attendees to register online through the AWI web site; it's quick, accurate and your information is protected with Verisign® security encryption. Registration closes Wednesday, September 6.

Join us in New Orleans, October 5-7, 2006 to continue to learn, earn and return. Come back to the "Comeback City of the Year" where New Orleans will enchant you as never before. ■



Photo by Richard Novitz

French Quarter architecture

Worthwhile Workshops

The workshops on Fundamentals of Project Management and Estimating have never before been scheduled during an AWI convention, but this year you'll find them on the program. With continuing high-demand and sell-out attendance for these two core programs for shop personnel, these courses are expected to draw additional personnel from member companies.

AWI members will want to register several of their company team members to assure that all workshops are covered. There are several concurrent sessions. Don't miss the six informative workshops that offer you ideas and information to apply immediately to your business.

2006 AWI Sponsors

AWI members extend sincere appreciation to all these 2006 Sponsors for their support.

Sustaining Sponsor:

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Major Sponsors:

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Veneer Tech
Veneer Technologies International

isec

Level 2 Sponsors:

M.L. CAMPBELL
WOOD FINISHING SYSTEMS

HAFELE
FEEDING BETTER WAYS

Microvellum

Level 4 Sponsors:

SHERWIN-WILLIAMS

WEINIG GROUP

IWF® 2006 – The Place to Be Aug. 23-26

The International Woodworking Machinery & Furniture Supply Fair - USA® (IWF® 2006) August 23-26, 2006, is nearing 840,000 nsf of exhibit space as we go to press. AWI will be among the nearly 1400 exhibitors displaying their products and services as several industries gather this month at the Georgia World Congress Center in Atlanta.

Highlights for AWI members include a workshop on Lean Manufacturing, give-aways at the AWI booth, and two evening receptions hosted by AWI.



Lean Manufacturing Workshop

Don't miss the insightful workshop, "Lean Manufacturing: Continuing the Journey," on Friday, August 25 from 4:00 pm –

5:30 pm at the Georgia World Conference Center. All management and production personnel will want to attend.

The program will examine Lean Manufacturing employed by an existing operating company. Challenges to maintaining the momentum, improving efficiency, and using new tools and techniques will be addressed during the one and one-half hour program. Small, medium and large manufacturing companies will be examined to identify best practices.

AWI Manufacturing Members Craig Johnson of Principle Fixture & Millwork and Erik Fetzer of Fetzers' Inc. have been tapped to deliver this informative session.

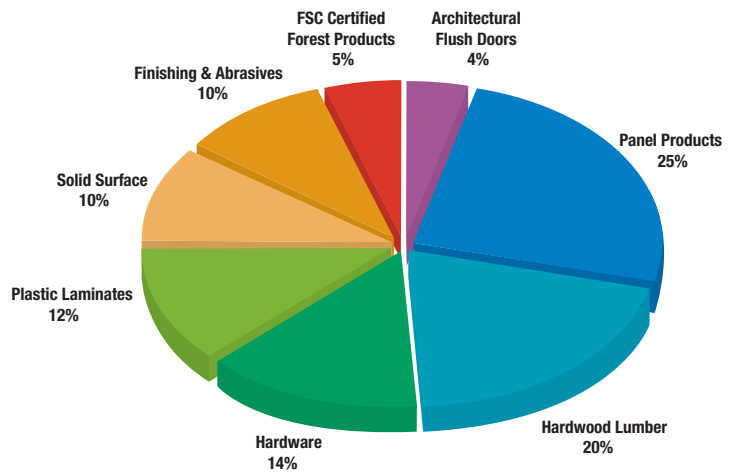
AWI Receptions

All AWI members are invited to attend the "member only" receptions held in Room #A-411 on Thursday, August 24 and Friday, August 25 from 6:00 pm – 7:30 pm. The reception room is conveniently located only a few steps away from AWI's booth #A-429 in the Georgia World Congress Center. Please pre-register online at www.awinet.org for the reception so that AWI can plan for your attendance or contact Angie Fuller at 571.323.3618 or afuller@awinet.org.

AWI Booth

Don't forget to stop by AWI's Booth #A-429 to pick up your membership tote bag along with an "AWI Member" ribbon for you IWF name badge. AWI will be visiting with AWI Supplier Members and prospective Supplier Members to promote membership services and provide exposure for Manufacturing Member companies. ■

AWI Manufacturing Member Material Purchases*



*Source: 2006 Manufacturing Member Survey

AWI Manufacturing Members Produce Over \$2.2 Billion of Custom Woodwork

According to the 2006 Annual AWI Manufacturing Member Survey, our AWI Manufacturing Member group produce revenues in excess of \$2.2 billion USD in custom architectural woodwork.

According to the 2006 *AWI Cost of Doing Business Survey and Compensation Study Report*, AWI Manufacturing Members purchase more than \$660 million in USD of materials to produce those goods. A look at the pie chart (above) reveals the types of products being purchased from suppliers.

Business sentiment, the business outlook as perceived by respondent CEOs, is at a five-year high, according to the CODBS. The overall index for 2006 is 85%, up from 82% last year. With profits at a new high (see *June NewsBriefs*), these signs point to a rebounding business environment for the industry. ■

Industry Skills Standards Conceptual Strategic Plan Developed ... (cont. from page 1)

have developed skills standards report significant improvements in their ability to better target recruitment and training efforts. If skills standards can be developed and accepted by the woodworking community, overall skill levels in the workplace and the efficiency and effectiveness of woodworker training can be markedly improved, according to the center. ■

45 AWI Manufacturing Members Honored with Safety Awards...*(cont. from page 1)*

Best Safety Achievement Award

Barsanti Woodwork Corporation
 B&H Millwork & Fixtures Inc.
 Gaithersburg Cabinetry & Millwork Co., Inc.
 Pearson Millwork

Zero Lost Time Accident Achievement Award

Akira Wood, Inc.
 Architectural Wood
 Artefice by Dianda
 Atlantic Cabinet Corporation
 B&H Millwork & Fixtures Inc.
 Barsanti Woodwork Corporation
 Bomboy Incorporated
 Classic Woodworking Inc.
 Concepts in Millwork, Inc.
 Consolidated Supply and Service, Inc.
 Custom Woodworks Ltd.
 Elli NY Design Corporation
 Facility Construction Services, Inc.
 Federal Millwork Corporation
 Gaithersburg Cabinetry & Millwork Co., Inc.
 Gleason Woodwork, Inc.
 Jastev Casework Company
 Jensen's Architectural Woodwork, Inc.
 Julian Swain Builders, Inc.
 Kentucky Mill and Casework
 KSD Custom Wood Products, Inc.

Lyndan, Inc.
 MARC Woodworking Inc.
 Mass Cabinets Inc.
 Pearson Millwork
 Precision Wood Products
 R & S Casework, Inc.
 Riverview Millworks, Inc.
 Salina Planing Mill, Inc.
 Siewert Cabinet & Fixture Manufacturing, Inc.
 Somerset Wood Products Company
 Spelman Development Company, LLC
 Thomsen, Ltd.
 Wilkie Sanderson
 Woodtronics, Inc.
 World of Wood, Ltd.

Jensen's Architectural Woodwork, Inc.
 Johnson Brothers Planing Mill, Inc.
 Kentucky Mill and Casework
 Lyndan, Inc.
 MARC Woodworking Inc.
 Nielsen Builders, Inc.
 R & S Casework, Inc.
 Salina Planing Mill, Inc.
 Siewert Cabinet & Fixture Manufacturing Inc.
 Somerset Wood Products Company
 Specialty Woodworks, Inc.
 Thomsen, Ltd.
 Wilcox Woodworks, Inc.
 Wilkie Sanderson
 Woodarts Systems, Inc.

Safety Improvement Certificate of Recognition

Accurate Custom Cabinets
 Architectural Wood
 Barsanti Woodwork Corporation
 Commercial Millwork, Inc.
 Concepts in Millwork, Inc.
 Custom Woodworks Ltd.
 Facility Construction Services, Inc.
 Faustrollean Fixture Company
 Federal Millwork Corporation
 Gaithersburg Cabinetry & Millwork Co., Inc.
 Hollywood Woodwork Inc.
 Jastev Casework Company

To equalize the playing fields among AWI Manufacturing Members of different size businesses, members competed for the awards within one of four categories for each award based on hours worked as well as Incident Rates of reportable injuries, a nationally recognized measure of safety.

In addition to the handsome awards that will bestowed to the winners during the association's 54th Annual Celebration in the fall, AWI will issue national and local news releases to garner additional recognition for the honorees. ■

About QCP

10 New QCP Participants Sign Up

Welcome to the AWI Quality Certification Program (QCP). AWI congratulates these 10 new participants and commends their desire for maintaining the highest quality workmanship not only by complying with the *Quality Standards Illustrated* but also by seeking certification of their projects. Visit www.awiqcp.org for more information about QCP or call the offices toll-free at 1.800.449.8811. ■

BGS Enterprise LLC

West DesMoines, IA
 Date Certified: 6/5/2006
 Level: Premium
 Sections: 300, 400A,
 B, C, 500, 900

C & C Millworks, Inc.

Baton Rouge, LA
 Date Certified: 5/26/2006
 Level: Custom
 Sections: 300, 400C, 500, 600

Group Three Inc.

Wilmington, DE
 Date Certified: 6/12/2006
 Level: Premium
 Sections: 300, 400A, B, C,
 500-700, 1500-1700

Interior Creations Inc.

Philadelphia, PA
 Date Certified: 5/30/2006
 Level: Premium
 Sections: 300, 400A, B, C,
 500-700, 1500-1700

Tech 2000 Woodworks, Inc.

Jeannette, PA
 Date Certified: 6/7/2006
 Level: Premium
 Sections: 300, 400A, B, C,
 500, 1500-1600

Brian A. Hebert Woodworks, Inc.

Lafayette, LA
 Date Certified: 5/26/2006
 Level: Premium
 Sections: 300, 400A,
 B, C, 1500

C.S. Humphrey & Co. LLC

Kansas City, MO
 Date Certified: 6/20/2006
 Level: Premium & Custom
 Sections: P300, P400A
 and C, P500-P700, P900,
 P1500, C400B

Hillcraft Ltd.

Madison, WI
 Date Certified: 6/5/2006
 Level: Premium
 Sections: 300, 400A, B, C,
 500-600, 1300, 1500-1700

S. J. Morse Company

Capon Bridge, WV
 Date Certified: 5/30/2006
 Level: Premium
 Section: 500

Wood Systems, Inc.

Tulsa, OK
 Date: 5/26/2006
 Level: Premium & Custom
 Section: P300, P400A,
 P400C, P600-700, P900,
 P1500-1600, C800, C1400 ■