

# News Briefs

Newsletter of the Architectural Woodwork Institute

## NEW AWI MEMBERS

### MANUFACTURING

**Aaron Carlson Corporation**

Minneapolis, MN

**American Woodworking, LLC**

Alabaster, AL

**B & G Architectural Millwork & Design**

Birmingham, AL

**Bello's Millwork, Inc.**

Wahiawa, HI

**Gretna Cabinet Company, Inc.**

Marrero, LA

### SUPPLIERS

**E. B. Bradley Company**

Los Angeles, CA

**Klingspor Abrasives, Inc.**

Hickory, NC ■

Tap into the  
"Executive Experience"

55th AWI Annual  
Convention

October 3-6, 2007

Louisville, KY

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## AWI, AWMAC & WI Agree to Form Single Architectural Woodwork Standard

AWI has signed a historic operating agreement with two industry associations to develop a single architectural woodwork standard that will be developed by a Joint Standards Committee.

The three associations – AWI, Architectural Woodwork Manufacturers Association of Canada (AWMAC) and the Woodwork Institute (WI) – are equal partners in this important endeavor, according to an agreement signed August 7, 2007 by AWI President Ed Brewer.

"This agreement will help produce one woodwork standard for the industry, eliminating the confusion of multiple standards, which will benefit manufacturers, suppliers, and the design community. It will also provide a single strong unified base which the certification entities can use to provide requested compliance oversight. This is a history making event that demonstrates the possibility of combining the efforts of multiple associations to provide leadership for the industry."

### Historic Endeavor

The operating agreement results in a historic cooperative project that will ultimately produce new, unified architectural woodwork standards for the entire North American industry.

*(continued on page 2)*



## Members Rate AWI Programs, Products, Services; And the Winners Are...

*Quality Standards Illustrated* has again ranked as the AWI program, product or service that AWI Manufacturing Members believe offers the most value to them, according to the 2007 AWI Manufacturing Membership Survey. Across all membership levels of Manufacturing Members, the top four programs ranked by survey respondents are: Quality Standards, Cost of Doing Business Survey, Quality Certification Program, and Education.

AWI Manufacturing Members also were asked to consider a variety of education program topics and rank them in importance. Project Management and Estimating seminars remained at the top of list in value.

Depending on their membership level based on sales volume, AWI Manufacturing Members differed in their ranking of current and proposed educational seminars; however the following were identified as most important:

*(continued on page 3)*



## • A Message from the President •



Ed Brewer

### As I Look Back... My Year as AWI President

As the end of September quickly approaches, so does the end of my term as AWI President; however, I look forward to hosting AWI members and friends at the upcoming convention in Louisville, October 3-6, 2007.

A quick reflection of the year makes me proud to have been able to serve this association.

Through the dedication and wisdom of volunteers and staff many accomplishments have been made.

- The Quality Certification Program was spun into the Quality Certification Corporation.
- The three associations – AWI, WI, and AWMAC – have an agreement and procedures in place to develop a single unified standard with a hopeful release in January of 2009.
- The Board of Directors established a new Honorary Lifetime Membership category to recognize past leadership.
- The Development Council renewed their purpose and developed task forces to address membership/industry needs that provided the board insightful information.
- The Lifelong Learning Team continued to develop and provide new and revamped educational programs.
- AWI received a grant from the USDA Forest Service to lead the development of a skill standard for the woodworking industry.

The AWI staff, led by Executive Vice President Phil Duvic, is an energized dedicated professional group ready to manage the association's future.

It has been my honor to represent this association. I owe many thanks and sincere appreciation to all the individuals with whom I was fortunate to work.

Ed Brewer

AWI President (2006-2007)

President, Louisville Lumber & Millwork

Through the dedication  
and wisdom of  
volunteers and staff  
many accomplishments  
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### AWI, AWMAC & WI Agree to Form Single Architectural Woodwork Standard...

(cont. from page 1)

The standards ultimately will blend into a new entity including components of AWI/AWMAC's *Quality Standards Illustrated* and the *Manual of Millwork* produced by the WI. The *Quality Standards Illustrated*, introduced in 1961, was produced as a unified North American standard when AWMAC became QSI's joint publisher in 2003. The WI *Manual of Millwork* was first published in 1953.

The operating agreement results in a historic cooperative project that will ultimately produce new, unified architectural woodwork standards for the entire North American industry.

#### Operations

The Joint Standards Committee will consist of nine persons, three representatives appointed by each association. AWI's three representatives on the committee are: Dan Wendell, Randy Jensen, and Mike Bell.

Each association has equal rights and opportunity to comment on the draft standards produced by the committee. The agreement protects each association's rights to own an "equal, undivided interest in the copyright branded with all three association names."

#### Background

With a history dating back to the 1920s, AWMAC was established in 1970 to "promote and improve quality standards while keeping pace with new products and technology in the architectural woodwork industry."

WI was established in 1951 to "promote the greater use of architectural millwork products throughout California." WI currently serves Oregon, California, Nevada and Arizona.

AWI was incorporated in 1953 and represents over 3,100 members in the United States and five foreign countries. ■

September 2007

## Capture the Executive Experience, October 3-6, 2007

The 55th AWI Annual Convention will offer a package of programs and events that take conventions up a notch.

- Enjoy dynamic education sessions for company principals.
- Seize opportunities to network with other successful woodworkers.
- Tour woodwork plants, including Northland Corporation, Ideal Architectural Doors & Plywood, Flexible Materials, and Ohio Valley Door Corporation.
- Meet with over 50 exhibitors at the AWI Product Fair that includes as Bluegrass Jamboree.
- Enjoy the AWI community of members at lively social events, including the "Welcome to Louisville Banquet," "Dine Around Louisville" evening, and Gala at the Kentucky Derby Museum.
- Bring your spouse or friend to enjoy the engaging program of special tours.



*Courtesy of Greater Louisville Convention & Visitors Bureau*

*Churchill Downs is the most famous racetrack in America and home of the pinnacle of horse racing. The Saturday evening AWI Gala will take place at the Kentucky Derby Museum, next to Churchill Downs.*

Take time to get energized and enlightened at the 55th AWI Annual Convention. Lively Louisville, Kentucky presents a perfect setting for the gathering of AWI members, October 3-6, 2007. To register, visit [www.awinet.org](http://www.awinet.org) or contact Katie Allen, [kallen@awinet.org](mailto:kallen@awinet.org), or call 571.323.3636.

AWI thanks our annual and convention sponsors for their support of this event. ■

## 2007/08 AWI Board of Directors Announced; Officer Candidates Presented for Election

The 2006-2007 AWI Nominating Committee presents the results of elections by the membership for AWI Board of Directors positions.

According to the run-off election, AWI Manufacturing Members elected the following two Directors for the 2007-2008 term:

**Teresa Bell**, Kentucky Millwork  
**Rick Kogler**, Architectural Wood Products, Inc.

In addition, newly appointed Directors for the 2007-2008 term are:

**Jay Hollingsworth**, Woodmill Products, Inc.  
 –Development Council Representative  
**Joe Sorrelli**, Past President Delegate

Directors with continuing terms for 2007-2008 are:

**John "Ned" Kreider**, Kreider Brothers, Inc.  
**Robert Stout**, RLS Commercial Interiors, Inc.  
**Stephan Waltman**, Stiles Machinery, Inc.

The AWI Nominating Committee presents the following as Officers of the Architectural Woodwork Institute and recommends their election to the 2007-2008 Board of Directors:

**Richard Ungerbuehler, Sr.**, Federal Millwork Corporation  
 –AWI President  
**Whitney Coombs**, Ivan C. Dutterer, Inc. – President-Elect  
**Doug Carney**, R & S Casework, Inc. – Vice President  
**Patrick Nartker**, Ted Bolle Millwork, Inc. – Treasurer

AWI Officers for the 2007-2008 term will be elected by the incoming AWI Board of Directors on September 18, 2007 during their meeting at the AWI offices. The 2007-2008 term begins October 1, 2007. ■

## Members Rate AWI Programs... (cont. from page 1)

**Financial Management**  
**Using the CODBS**  
**Sales and Marketing**  
**CAD – Architectural Woodwork Detailing**  
**LEAN Management**  
**LEED® Green**

AWI member feedback is considered by the AWI Board of Directors for allocation of resources that respond in proportion to the interest levels expressed in the annual survey. This year marked the first time AWI Manufacturing Members were asked about topics for educational seminars.

Overall, 86% of the survey respondents expressed satisfaction with their AWI membership. AWI thanks all members who responded to the survey. ■

## AWI Introduces Honorary Life Membership

On July 24, 2007, the AWI Board of Directors approved the creation of an additional membership category, Honorary Life Member (HLM), of the Architectural Woodwork Institute. This new category of membership is open to individuals who have “contributed exemplary service to the association, its members, and AWI’s mission.”

Through a nomination process, qualified members for HLM may be recommended to the AWI Nominating Committee for consideration by the AWI Board of Directors on an annual basis. Current or retired owners or employees of an AWI Manufacturing or Supplier Member may recommend nominees.

### Qualifications for Nomination

Candidates for HLM must meet the following criteria for nomination:

- A current or retired AWI member in good standing.
- 25 years of membership in AWI.
- 15 years of voluntary service to AWI.
- All Past Presidents 10 years removed from office are automatically nominated.
- An individual who may not have met the above qualifications but has demonstrated superior leadership and championed the mission of AWI.
- All Rinehimer Award recipients are automatically elevated to the distinction of Honorary Life Member.

HLMs will receive complimentary membership as well as generous discounts off registration fees for AWI events, and more.

New Honorary Life Members will be recognized at the upcoming 55th AWI Annual Convention/Executive Conference, October 3-6, 2007 in Louisville, KY. ■



Courtesy of Louisville Convention & Visitors Bureau

AWI members can enjoy a river cruise — the old fashioned way — during “off” hours at the 55th AWI Convention/Executive Conference in Louisville, KY. The “Belle of Louisville” is one of the last authentic sternwheelers in the country.



## 2007 AWI Sponsors

AWI thanks all 2007 sponsors whose support helps to fund association programs and services that benefit all AWI members. Visit [www.awinet.org](http://www.awinet.org) to contact these suppliers the next time a need arises for their services. ■

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