

News Briefs

Newsletter of the Architectural Woodwork Institute

NEW AWI MEMBERS

MANUFACTURING

- American Building Contractors**
Lindenhurst, NY
- Architectural Millwork Solutions, LLC**
Jackson, TN
- Carob Industries, Inc.**
Holbrook, NY
- Country Designs, Inc.**
Fairfield, PA
- CS Woodworks, Inc.**
Marion, IA
- Five Star Fab & Fixture**
Salem, VA
- Gator Millworks**
Denham Springs, LA
- Lexington Laminates Plus, Inc.**
Lexington, KY
- Manor House Caseworks**
Greensburg, PA
- Phoenix Woodworking Corporation**
Woodstock, IL
- S&J Millwork**
dba Euro-Tex Manufacturing
Hutto, TX

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Mixing Classic & Cutting-Edge Seminars



Photo courtesy of SeaWorld Orlando ©

Use free time in Florida to visit SeaWorld. See a member of SeaWorld Orlando's family of nine killer whales and his trainer swim to the waters surface during "Believe" – the most ambitious entertainment project in its 41-year history.

AWI is ratcheting up its acclaimed classic seminars in project management and estimating with new offerings in AutoCAD and LEED® during the Winter Professional Development Seminars, February 27 – March 1, 2008 in Orlando, FL. The sessions will take place at the Royal Plaza Hotel in Lake Buena Vista.

Classic and Traditional Sessions

Not only will attendees have opportunities to refine their project management skills but also enhance their estimating expertise in determining costs for increased profits. Both Fundamentals and Advanced courses in these two disciplines are offered for either novice, intermediate, or advanced practitioners. These courses have undergone continuing refinement in recent years. They are not your grandfather's or even your father's courses.

New Technology & Trends Courses

Take advantage of cutting-edge technology and design-build trends in the new AutoCAD course and LEED Nuts and Bolts seminar. Enhance your level of

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AWI Member Survey Launches This Month

It's time for AWI members to tell us what they think! The Annual AWI Manufacturing Member Survey will be launched on January 15 in online format to allow quick and easy response and tabulation of survey results about AWI products, publications, and programs. The survey has traditionally been conducted in late spring. By moving up the survey, AWI hopes to speed up development of the programs and services you request.

Members will have an opportunity to help shape the quality and variety of membership benefits and services. AWI's Board of Directors uses the survey results as a barometer of member needs and issues of interest. Board decisions about allocation of funds are affected by the rankings and ratings that members give to each product, publication, and program.

With professional development so critical for success, AWI will ask members to consider a variety of new education program topics and rank them in importance. Responses will help AWI's Education Department to develop and enhance courses that meet the needs of woodworker specialists and managers at all levels.

The survey period will be open until February 15. Your feedback is important! ■

SAFETY TIP CHALLENGE

Participate & Win Prizes!
Details Enclosed

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HAPPY 20TH ANNIVERSARY TO GREG HEUER

AWI is proud to recognize Greg Heuer for his twenty years of dedicated work with AWI.

Greg is currently the Director of Training and Member Services. He has worked inside the association in a variety of

roles, including most recently directing AWI's education development programs. He is currently liaison to the Woodwork Career Alliance and helped to secure the \$92,000 matching-grant from the USDA Forest Service. He was heavily involved with the past and current editions of the *Quality Standards Illustrated* and other AWI technical publications, including the *AWI Cost Book*.

Greg grew up in the architectural woodwork industry. He worked next to his father at a woodworking bench in the Chicago area. However, his formal education with a degree in Music Education prepared him for other pursuits. With woodworking in his veins, Greg was drawn back to his father's millwork firm, which he managed before coming to AWI in 1988.

Presently, Greg spends much of his time with AWI answering technical questions, conducting training sessions for members, developing quality education programs, and planning AWI's new e-learning education delivery.

Greg's long-standing commitment to architectural woodwork quality and professionalism and his knowledge of the craft and business of woodworking is an asset to the association. ■

“With woodworking in his veins, Greg was drawn back to his father's millwork firm, which he managed before coming to AWI in 1988.”

In The Chapters

CALLING AWI CHAPTERS TO ACTION

Updating your chapter information with AWI National is an important step for maintaining “good standing” status and seamless service from association headquarters to your chapter.

AWI National requests that you send in your 2007-2008 information including current copies of the following: list of officers, membership list, budget, and financial statement. Also, please confirm to AWI if you have Directors and Officers insurance, if you have filed taxes or have a tax exempt status, and if your mission statement has changed.

To fulfill nonprofit corporation status, a chapter needs articles of incorporation, tax exempt letter filed with IRS, annual report filed with state incorporated, and annual 990 and/or 990T filed if a chapter has unrelated business income.

Send your information to either Chapter liaison Debby Heidler at dheidlerawi@comcast.net or Greg Bednar at GregoryMB@aol.com. Contact Debby Heidler if you have any questions. ■



Photo courtesy of Orlando/Orange County Convention & Visitors Bureau, Inc.®

Numerous dining options will please any taste during the AWI Winter Professional Development Seminars. The Downtown Disney marketplace is the place to go for dining, entertainment, nightlife and shopping. It's also home to the largest Disney character store in the world.

New AWI Members

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Sommers Millwork
Drexel, MO

Sudberry Millwork
Nashville, TN

Thatcher Brook Millwork and Door
Schenectady, NY

Victory Woodworks
Sparks, NV

SUPPLIERS

Florida Cypress
Jacksonville, FL

WTP Corporation
Hackensack, NJ ■

Skill Standards Project Needs Writers

Do you have some time, expertise, writing skills? Do you understand the skills needed in the industry project overseen by the Woodwork Career Alliance (WCA)? If so, the WCA needs you to volunteer as a writing team member for the wood industry Skill Standards project.

Writing teams are organized by type of machine involved in each skill. The machines under consideration, the style sheet and writing guidelines are on the WCA Web site. Choose a tool that interests you. Visit <http://skillstandards.wikispaces.com/> for more details. There are sawing, shaping, smoothing, boring, finishing tools, and a lot more. Get started by advising Greg Heuer, AWI's WCA liaison, what you'd like to work on. Contact him at gheuer@awinet.org.

Volunteers are essential for advancement of this project which will have far-reaching impact on the workforce of the future. Get involved – WCA needs you. ■

AWI CHAPTERS: Thanks for the Contributions

Two AWI chapters have made generous contributions to the Woodwork Career Alliance (WCA) for development of the Skill Standards project funded by a USDA Forest Service matching grant.

The AWI Texas Chapter is the most recent contributor, donating \$2,500. Their contribution came on the heels of an \$800 donation by the AWI Arizona Chapter. Both chapters join the list of WCA sponsors that include: AWI National, Association of Woodworking & Furnishings Suppliers (AWFS®), Wood Machinery Manufacturers of America (WMMA), Woodworking Machinery Industry Association (WMIA), and WoodLINKS.

WCA recently appealed to all AWI chapters to contribute to the project in order to match the grant of \$92,000 announced in July of 2007. Contact Greg Heuer at gheuer@awinet.org if you wish to join the other supporters. AWI is serving as the Secretariat of the industry-wide project. ■

Mixing Classic and Cutting Edge Seminars...

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Tour the Featherlite Coaches, Inc. plant to see the elaborate entertainment systems and custom cabinetry fabricated for one-of-a-kind luxury vehicles.

competence using the Autodesk program AutoCAD. Ron Sabetta of Resource Engineer, Inc. and Tim Schramm of Hardline Corporation will reveal tips and tricks that streamline woodwork detailing and engineering. Learn how to increase efficiency, reduce mistakes and add clarity to shop drawings. An investment in new technology and training can positively impact your bottom line.

The “LEED + Hardwoods: Nuts and Bolts” extended training session will significantly increase your ability to participate in Leadership in Energy and Environmental Design projects, a growing trend in the world of green building. Presenter Margaret Fisher of Saunders Wood Specialties is a trained certified provider for continuing education for the design community. Learn from a specialist.

Unique Plant Tour

Visit the facilities of Featherlite Coaches, Inc., manufacturer of one-of-a-kind top-of-the-line vehicles that are outfitted with elaborate features and cabinetry to fulfill the needs of owners in this luxury market. This is a unique plant tour on the circuit of architectural woodwork manufacturing facilities.

More Details

Don't miss these comprehensive training sessions and opportunity to visit with architectural woodwork suppliers who exhibit at the Product Showcase.

Register for seminars by visiting the AWI Web site at www.awinet.org. Click on “Educational Programs” and go to the Winter Professional Development Seminars.

You'll also find a link for making hotel reservations at the Royal Plaza Hotel. The deadline for the group rate of \$169 is February 8, 2008. Make your reservations now. See you in Florida! ■

QCC Introduces New Project Certificates



The Quality Certification Corporation (QCC) is introducing a new Project Certificate of Compliance this month. The sought-after certificate, which is sent to the Quality Certification Program (QCP) participant firm, validates to the architect and contractor involved in the project that the work is in compliance with the AWI QCP and specified *Architectural Woodwork Quality Standards Illustrated*.

The certificate has a fresh look and is addressed to the architect noting details of the architectural woodwork. The official document is kept by the architect of the project. Usually the certificate is issued when the project is completed; however, self-labeling participants may request a compliance certificate prior to completion of the job. ■



QCC Stimulates Continued Program Growth

The AWI Quality Certification Corporation's (QCC) Board of Directors overwhelmingly approved a new three-year QCP Marketing Plan that includes print media advertising to communicate the value of project inspections within the marketplace.

Advertisements will appear in publications that reach architects and specifiers, as well as a new audience. For the first time, QCC will target K-12 schools, a market which is projected to grow by 4% in the coming year, according to *McGraw-Hill Construction Outlook*.

In early 2008, print ads will begin appearing in *Architectural Record*, the official publication of the American Institute of Architects (AIA), which has a monthly circulation of over 100,000, and *Construction Specifier*, published by the Construction Specifications Institute (CSI). This monthly magazine has a circulation of 26,000. Ads will also appear in AWI's official journal, *Design Solutions*, which reaches over 25,000 design professionals.

QCC will reach the K-12 school market with an advertisement in McGraw-Hill Construction's *Schools of the 21st Century*, a four color magazine with online exposure and a professional development symposium. QCC will also advertise in *The School Administrator*, a journal published by the American Association of School Administrators.

For more details, watch for future issues of *Quality Times*, the quarterly online e-letter published by the Quality Certification Corporation. AWI Manufacturing and Supplier Members are on the complimentary distribution list for *Quality Times*. ■



2008 AWI Sponsors

Please join us in welcoming these 2008 AWI Sponsors whose support will help to fund association programs and services that benefit all AWI members this year. Support these members; they are supporting you through their 2008 sponsorship commitment. Visit www.awinet.org to contact these suppliers the next time a need arises for their services. ■

Sustaining Sponsor:



Major Sponsors:



Level 2 Sponsors:



Level 3 Sponsors:

