



Quick Start Guide

To AWI Member Benefits

Every dollar our businesses spend must bring value.
AWI is committed to return value to you.
We are here to help you accomplish your business goals.



Standards, a definitive reference manual

The guide for the specification, construction, and installation of interior architectural woodwork



Gain skills to promote your business while providing your architect customer base the opportunity to earn AIA credits

Participate in AWI Speaker's Bureau



Connect, engage and share with your customer base

Take advantage of AWI's Online Community developed for our members



Guide you with timely answers and direction to get the most out of your membership

Work with AWI Staff



Consult with and support other business owners on key issues facing your companies

Join a Best Practice Group



Provides quality assurance for your clients and qualifies you for specified jobs

Become Licensed by the Quality Certification Program



Position you positively with your customer base

Use the AWI logo



Get answers about the Standards

Priority Technical Assistance



Provides another avenue to **increase your visibility to potential customers**

AWI Online Member Directory



Stay in front of the design community

Receive Design Solutions, a quarterly design publication



Create networking **opportunities** that will help your business development and long range planning

Attend AWI Annual Convention and other member gatherings



Provides you and your employees training on your schedule in your neighborhood, and **saves travel expense**

Request Education on Demand Program with your local chapter



Provides a benchmark and allows you to pinpoint areas in your business that may need attention

Access industry financial analysis and participate in comparison analysis



\$500 cash value and improved skills through training

*Use \$500 credit toward any education event or annual AWI conference**

(*Manufacturers only)